

**GUARANTEED INCREASED SALES**

- Automobile Sales
- Real Estate Sales
- Apartment Homes Sales
- Apartment Home Leasing

**SALES TECHNIQUES THAT WORK...IF YOU WORK THEM**

**Over his 48 year track record**

Dr. Brown went into several fields. He did not know anything about those fields, but **he made millions** in each field.

Why was he able to make millions in each field?

Because **he trusted God** all the way!



*Yes, He is Giving This to You...  
Yes, You're Going to Have to Pay for it....  
But He is Sharing it with You!*

**Eleanor Thought She Had Security Seminars**

**DR. AC BROWN**  
**2740 Greenbriar Parkway**  
**Atlanta, Georgia**

**Eleanor Thought She Had Security**

**DR. AC BROWN'S**  
**BOOKS, CDs, AND SEMINARS**  
**& HIS SON REGINALD**

**THREE TIME MILLIONAIRE**

**DR. AC BROWN**  
PROFESSIONAL SALES TRAINER  
**SALES TECHNIQUES WHICH WORK IF YOU WORK THEM**

*Learn to Make Millions*

*Doing It God's Way!*

*If I Can Do It!  
You Can Too!*

Telephone: (404) 429-6607;  
(678) 557-3962; (770) 879-1294;  
Fax: (404) 299-6427  
E-mail: acbrown@eblessings.us

**Eleanor Thought She Had Security Seminars**

*Sales Techniques Which Work in Any Field!*



I guarantee to you up front that you will get increased sales and the desired results your boss is calling for by approaching your goals the way I show you. **I am Dr. AC Brown.**

*Here's the offer:*

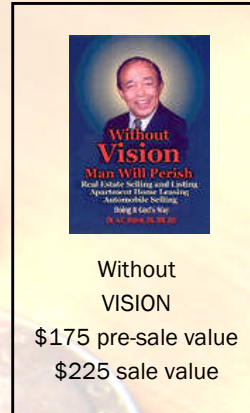
**Four Free Seminars**

(attendance required) **Bring your**

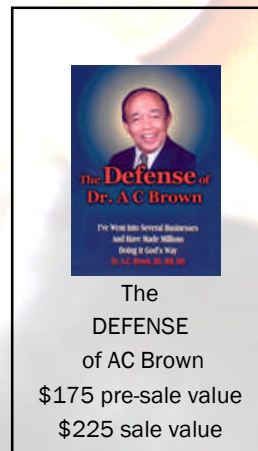
**written** issue(s) or problem(s) you want resolved. You can include pictures, but must include full names, business names, addresses and any information which

will assist Dr. Brown in resolving your issue. **No money involved.** Dr. Brown will pray over it until you see results. **Results Guaranteed!** Once

you see results which will be specific, order **Dr. Brown's Executive Office Set**, which includes his books and CDs. Proceeds minus expenses go to help get the Homeless off the streets of Atlanta. In the 45-minute seminars, Dr. AC Brown will show you how to fine tune your techniques to reach your goals whatever they may be in any field.



Without VISION  
\$175 pre-sale value  
\$225 sale value



The DEFENSE of AC Brown  
\$175 pre-sale value  
\$225 sale value

**THREE TIME MILLIONAIRE**

- North Carolina Home Builder
- Atlanta Real Estate Sales
- Atlanta Apartment Homes

**SALES TECHNIQUES THAT WORK...IF YOU WORK THEM**

Four Free Seminars  
And Hundreds of Sales Tips  
The Increased Sales You are Looking For

*Listen to What the Lord Says Before You Make a Decision*

**DR. AC BROWN**  
**WILL IMPART HIS 48 YEAR TRACK RECORD OF SUCCESS**

**I'LL GO TO MY GRAVE KNOWING I'M RIGHT!**

Follow the techniques of the world's greatest salesmen and the world's greatest salesperson, Jesus Christ!

*Doing It God's Way!*



# Eleanor Thought She Had Security Seminars

*Don't Take a Chance Like Eleanor--*

## ELEANOR'S STORY

Dr AC Brown knew this lady named Eleanor. One day he said to Eleanor, "Why don't you learn how to do something else while you have that good job?" He was not criticizing her employment, he was just stating a fact of life. He had been dealing with the business world in so many fields, in fact AC Brown has been into several fields and in each field he made millions. That is why he was saying to Eleanor, to

## *Imparting His 48 -Year Track Record of Success*

learn how to do something else while you have that good job.

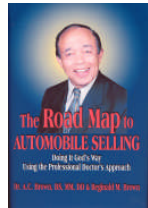
Listen very carefully to what Eleanor said to AC Brown. "AC I am doing alright, I have a good job. I get sick leave, vacation

with pay and I am working on my retirement. Furthermore, my supervisor cannot do without me." One year later, AC Brown was back visiting Eleanor.

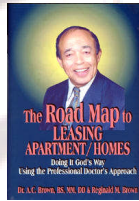
## *Let Him Help You Reach Your Sales Goals!*

As he entered her home, he noticed that she was standing there with her back to him. As he sat down to eat breakfast she was washing the dishes, he said, "Eleanor, how many vacation days are you getting this year?" There was complete silence. As she turned around he noticed her eyes were filled with tears.

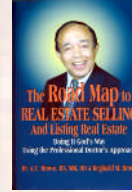
She said, "AC I was laid off. I haven't even told the children yet. I got my last check Friday. I have been on this job for 12 years. My mortgage payment is due on the first of the month and my car payment is due on the tenth. How could they do this to me? And Frankie plans to graduate from high school this year. He has big plans for college next year."



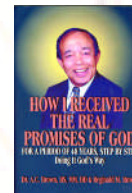
The  
ROAD MAP  
To  
AUTOMOBILE  
Selling  
\$175 pre-sale value  
\$225 sale value



The  
ROAD MAP  
To  
Leasing  
APARTMENT  
HOMES  
\$175 pre-sale value  
\$225 sale value



The  
ROAD MAP  
To  
REAL ESTATE  
Selling  
\$175 pre-sale value  
\$225 sale value



How I Received  
the Real  
PROMISES of GOD  
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AC Brown was so chocked up he couldn't say very much. He got up from the table and he put his arms around her as he tried to find words to console her. Driving back to Atlanta, he couldn't help but think about the sick leave, the vacation leave with pay, the supervisor who couldn't do without her, and most impor-

*Don't Miss this Important Opportunity*

tantly, Frankie who is expecting to go to college next year. What about all of these things?

Ladies and gentlemen, if Eleanor had just taken time out while she had that good job, to learn how to do something God's way, that day when that supervisor brought that last check, then all she had to do is look at him and mentally say, I have nothing to fear because I have prepared myself, by doing it God's way.



**Over my 48 year track record,**

I went into several fields. I did not know anything about those fields, but **I made millions** in each field. Why was I able to make millions in each field? Because **I trusted God all the way.**

*Don't Let This Offer Pass You By*

**DR. BROWN'S FREE OFFER:**

- Four Free Seminars
- Bring Your Sales Goals
- Fine Tune Techniques
- Meet & Increase Sales Goals

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